

Hayagreeva Rao

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HAYAGREEVA RAO has published widely in the fields of management and sociology and studies the social and cultural causes of organizational change. In his research, he studies three sub-processes of organizational change: creation of new social structures; the transformation of existing social structures; and the dissolution of existing social structures. His recent work investigates the role of social movements as motors of organizational change in professional and organizational fields.

His research has been published in journals such as the *Administrative Science Quarterly*, *American Journal of Sociology*, *American Sociological Review*, *Academy of Management Journal*, and *Organization Science* and *Strategic Management Journal*. Rao is also the author of “Market Rebels: How Activists Make or Break Radical Innovation,” Princeton University Press, 2008.

Rao serves as the Editor of *Administrative Science Quarterly* and has been a member of the editorial boards of *American Journal of Sociology* and *Organization Science* and *Academy of Management Review*. He has been a Member of the Organizational Innovation and Change Panel of the National Science Foundation.

Rao is a Fellow of the Center for Advanced Study in Behavioral Science and of the Sociological Research Association. He is also a Fellow of the Academy of Management.

His teaching specialties include leading organizational change, building customer-focused cultures, organization design, and teaching courses on these topics to MBA and executive audiences. He has consulted with, and conducted executive workshops for, organizations such as Aon Corporation, British Petroleum, CEMEX, General Electric, Hearst Corporation, IBM, Mass Mutual, James Hardie Company, and Seyfarth and Shaw. Additionally, he worked with nonprofit organizations such as the American Cancer Society and governmental organizations such as the FBI and CIA and with the intelligence community.

Hayagreeva Rao has received the Sidney Levy Teaching Award from the Kellogg School of Management and the W. Richard Scott Distinguished Award for Scholarship from the American Sociological Association among other awards.